



Nichols College



Bachelors of Science in Business Administration

STUDENT DATA:

NAME: ROADMAP'S DEGREE

SSN: 000-00-0000

Credit	Potential
Required	Credit

Expository Writing (ENGL 105)

3.00

(Emphasizes writing skills associated with expository prose through the writing of frequent short papers. Students will practice different methods of development and learn to write English that is appropriate, acceptable and effective.)

{DANTES Code = 11.07.00}

Advanced Writing Elective

3.00

(Select from the list below:

Fiction Writing, Professional Writing or Novel

(College credit by examination may apply. Visit the NC website for a description of these courses.)

{DANTES Code = 11.07.00}

Effective Speaking (ENGL 252)

3.00

(This course will establish the fundamental principles of effective speaking, which will be practiced in informative and persuasive speeches. Students are responsible for written critiques of one another's speeches.)

{DANTES Code = 04.10.00}

Review Mathematics (MATH 090)

3.00

(Designed for students with only 2 years of high school mathematics. It is a course for students who must strengthen their algebraic skills prior to entering the college mathematics sequence with MATH 117. Topics to be covered include basic algebra, graphing techniques, and properties of numbers. In cases where clarification is needed, contact the department program chair. Prerequisite: 2 years of high school mathematics)

{DANTES Code = 14.07.00}

College Mathematics, Pre-calculus, or Calculus (MATH 117, 121, 190)

3.00

[MH054B,MH051B,MH055B]

(College credit by examination may apply. Visit the NC website for a description of these courses.)

{DANTES Code = 14.07.00 or 14.01.05 or 14.04.00 or 14.04.01}

World Civilization I or World Civilization II (HIS 107, 108)	3.00
(College credit by examination may apply. Visit the NC website for a description of these courses.)	
Principles of Microeconomics (ECON 221)	3.00
(An introductory course in microeconomics focusing on individuals as consumers, producers, and resource owners operating in a market system. The supply and demand model is used to analyze how prices and output are determined in both the product and factor markets. Decision making in the firm is studied under different market structures. College credit by examination may apply.)	
{DANTES Code = 20.05.00}	
Environmental Science with Lab	4.00
(Select from the list below:	
Human Biology, The Environment, or The Physical World	
(College credit by examination may apply. Visit the NC website for a description of these courses.)	
{DANTES Code = 16.13.00 or 16.99.00 or most 16.XX.XX series}	
Human Behavior Elective	6.00
(Select from the list below:	
Psychology or Sociology	
(College credit by examination may apply. Visit the NC website for a description of these courses.)	
{DANTES Code = most 20.09.XX or 20.10.XX series}	
Humanities Elective	6.00
(Select from the list of subject areas below:	
Art, Foreign Language, Literature, Music, Philosophy or Religion	
College credit by examination may apply. Visit the NC website for a description of courses available.)	
{DANTES Code = 08.06.00 or most 08.XX.XX series}	
Social Science Elective	3.00
(Select from the subject areas below:	
Economics, History or Political Science	
College credit by examination may apply. Visit the NC website for a description of courses available.)	
{DANTES Code see 20.XX.XX series}	
Microcomputer Applications (MIS 109)	1.00
(A hands-on course designed to introduce the student to microcomputer application software, with an emphasis on Microsoft Office. Students who	

feel they are already proficient in these skills will have an opportunity to take a competency exam.)

{DANTES Code = 05.03.04 or 05.03.03}

Business & Society (MGMT 100)**3.00**

(This course provides an introductory understanding of business. Offered to all freshmen and transfer students, regardless of intended concentration, the course defines business, explores the role of business in and its relationship to society, presents an overview of business management theories and practices and previews the disciplinary functions of business, including accounting, finance, information systems, marketing and human resources.)

{DANTES Code = 03.10.07}

Financial Accounting (ACCT 143)**3.00**

(A basic course focusing on the accounting systems, preparation of financial statements, selected balance sheet items and financial statement analysis, as applied in various business organizations. This course will assist the organization manager with decision making.)

{DANTES Code = 03.01.00}

Financial Accounting Lab (ACCT 144) [AC025B]**1.00**

(Financial Accounting Lab will help students apply fundamental accounting concepts and principles to realistic business events through the use of a commercially available accounting software product. It provides a computerized environment in which students learn to analyze, interpret, and investigate accounting information to make business decisions.)

{DANTES Code = 03.01.00}

Managerial Accounting (ACCT 240) [AC004B]**3.00**

(Examines the uses of accounting data for planning and control in organizations. Topics include cost classification, profit planning, flexible budgets, marginal and break-even analysis. Computer usage is integrated. Not open to accounting majors. Prerequisite: ACCT 238.)

{DANTES Code = 03.01.09}

Principles of Macroeconomics (ECON 222)**3.00**

(An introduction to the macroeconomic concepts of employment, income, and output, with an emphasis on their measurement and determination. The impact of policy decisions on the business cycle is investigated. College credit by examination may apply.)

{DANTES Code = 20.05.00}

Principles of Finance (FIN 203) [BU003B]**3.00**

(General principles of business finance with emphasis upon financial markets, interest rates, the time value of money, financial analysis, financial planning, and forecasting. includes computer applications. Prerequisite: ACCT 238, MATH 117.)

{DANTES Code = 03.02.01}

Principles of Marketing (MKTG 202) [BU005B]**3.00**

(A comprehensive introduction to the various facets of marketing in current business applications. Topics include product development, pricing,

distribution channels, and promotion. Prerequisite: MGMT 100, ACCT 238.
College credit by examination may apply.)
{DANTES Code = 03.11.00}

Statistics I (MATH 215)**3.00**

(A first course in probability and statistics covering descriptive statistics, statistical graphs, probability, probability distributions, sampling, use of statistical tables and software packages Excel and Minitab. Calculators will also be used heavily and practical applications to the real world will be stressed. Elements of regression and correlation are also possible topics. Prerequisite: MATH 117 or MATH 121.)
{DANTES Code = 14.09.00 or 14.09.06}

Management & Organizational Behavior (MGMT 226)**3.00**

(This course will introduce the study of management theory and practice. The managerial process, organizational dynamics and behavior, as well as other selected topics including entrepreneurship and careers in management will be presented. Prerequisite: MGMT 100.)
{DANTES Code = 03.10.01}

Business Law I (MGMT 338)**3.00**

(A review of the nature and function of law with an introduction to civil and criminal litigation. Major emphasis will be placed on Contract Law and Sales under Article 2 of the Uniform Commercial Code.)
{DANTES Code = 12.01.00}

Operations Management (MGMT 365)**3.00**

(A course in queuing, linear programming, facility design and location, process planning, forecasting, inventory control, MRP-resource planning, decision trees, quality control, project management, PERT, CPM, simulation, use of the Internet. Prerequisite: MGMT 226 and ECON 221 or 222.)
{DANTES Code = 03.10.09}

Management Information Systems (MIS 309)**3.00**

(The purpose of this course is to introduce students to the world of MIS from a manager's perspective. Students will gain an understanding of Information Systems, Information Technologies and associated architectures, models, and deployment methodologies. Prerequisites: MGMT 226.)
{DANTES Code = 03.10.11}

Government and Business Regulation (PSCI 315)**3.00**

(This course focusses on the interplay between business activities and their relationships with society and governmental institutions. Prerequisites: ECON 221 or ECON 222, MGMT 226 or MKTG 202.)
{DANTES Code = 03.10.10}

Strategic Management (MGMT485)**3.00**

(An interdisciplinary capstone course for business administration majors that is designed to integrate divergent but relevant business issues, interrelationships and corporate and managerial agendas. Various stakeholders are identified and studied. Requires case analysis and an end-of-semester project dealing with a major strategic analysis and presentation of a Fortune 500 corporation. Prerequisite: MGMT 365.)

Advanced Business Elective**18.00**

(Two courses are to be taken in each of 3 distinct business subject areas (i.e., 2 accounting, 2 marketing, 2 management advanced electives. At least 4 of the 6 courses must be at the 300 level or higher. Visit the NC website for a description of courses available.)
{DANTES Code = most 03.XX.XX series}

Free Electives**21.00**

(College credit by examination may apply. Visit the NC website for a description of courses available.)

Excess or Duplicate Credit

TOTAL 120.00 0.00

Thank you for requesting support from the U.S. Coast Guard Institute (CGI). Whereas we serve as an activity in support of your unit Educational Services Officer (ESO), you are encouraged to seek assistance from your local ESO in your academic endeavors. The following information is provided to help you understand what is presented in this degree plan:

This document is an UNOFFICIAL Degree Plan to provide you with a preliminary assessment of how your prior learning experiences might fit into the specified degree program for this academic institution. If you choose to pursue this degree option, you must present it to a college representative, who will review it for the following:

- o Accurate representation of the college's degree program requirements, including course numbers and titles, credit hours for each course, lower- and upper-level course requirements, and the total number of credits needed for the degree.
- o Appropriate assignment of ACE Guide-recommended credit at the lower or upper level for military service schools and occupations, CLEP, DSST, and other tests, transfer credit for courses from other colleges and universities, certification programs, etc.
- o Appropriate assignment of SOC Course Category Codes from the SOC Handbook Transferability Tables. The SOC Degree Program Handbooks can be obtained from the SOC web site at: www.soc.aascu.org should you wish to learn more about the course transfer guarantees among SOC network institutions.

IMPORTANT NOTE: When you are ready to seek admission into this degree program, please contact the USCG Institute at 1-405-954-7241. Your advisor will send the college or university an official U.S. Coast Guard Institute transcript, a copy of the degree plan, and a ready-for-signature SOC Student Agreement which, when signed by a college official, becomes a contract for degree completion committing the college or university to supporting you in your academic endeavors.

Credit for all courses you have taken must be reflected on official transcripts sent directly to this college from the administrative offices of the colleges you previously attended. This degree plan is often used for information purposes by college counselors pending receipt of the official transcripts from the source colleges.

This degree plan is not intended to compete with your local college or university. Keep in mind, you are allowed to transfer in a significant amount of the degree requirements to this institution. As such, credit from local colleges, college level examination programs, or advanced military training may be applied to this degree. You may also complete the courses necessary from this college either in residence (on campus or possibly on a military base at a campus extension in the Education Center) or through distance delivery of the courses. If you have questions, please contact the college counselor or your advisor listed at the bottom of this Degree Plan.

DEGREE PLAN LEGEND:

SH = Semester hours
VOC = Vocational, not relative to an academic degree
LL = Lower Level, i.e. courses at the Freshman/Sophomore level
UL = Upper Level, i.e. courses at the Junior/Senior level
GL = Graduate Level (sometimes recommended by ACE for very complex courses)
[#] such as [EN024A] or [EN024B] = SOC Course Category Codes*
{#} such as {DANTES Code = 01.02.03} = DANTES Academic Codes **

* SOC Course Category Codes: Service members Opportunity Colleges (SOC) is a consortium of over 1,600 accredited colleges and universities seeking to provide degree opportunities to the military. Over 170 of these institutions participate in network degree programs developed for the Army, Navy, Marine Corps, and Coast Guard. A SOC course category number beside a course from one of these institutions, such as [EN024A] or [EN024B] for English Composition, indicates that courses from other degree program institutions with the same code may be taken to satisfy the degree requirement. See the SOC Degree Programs Handbooks at <http://www.soc.aascu.org/>

** DANTES Academic Codes: The Defense Activity for Non-Traditional Education Support (DANTES) publishes the DANTES Independent Study Catalog (DISC) annually, which lists more than 6,000 courses from dozens of regionally accredited colleges and universities. Because this is a degree from a SOC affiliated college, the academic residency requirements are limited, thereby allowing students to transfer in a significant portion of the degree, as mentioned above. If the course you desire to take is not offered by this institution when you want to take it, consider the opportunities the courses in the DISC present. For more information, visit http://www.dantes.doded.mil/dantes_web/distancelearning/disc/front/cont.htm Keep in mind, you should always check with the counselor or academic advisor at this institution before enrolling in a course listed in the DISC to ensure it will be accepted in transfer toward this degree.

Nichols College General Information:

Nichols Academy was founded in 1815 by Amasa Nichols, a wealthy Dudley industrialist. An early benefactor of the Academy was Samuel Slater, "the father of cotton manufacture in the United States. Nichols College is located in Dudley, MA a small town known for its quaint, rustic beauty. Their 27 buildings are situated across more than 200 acres of rolling hills. From almost anywhere on campus, the vistas are breathtaking.

A study by APBnews.com listed Nichols College among the schools with the lowest risk of crime. Nichols was given a rating of "1", which the study defines as having a crime risk of "less than one-fifth the national average".

Their innovative approach to education goes beyond basic classroom instruction to add the critical skills you need to succeed...that's "The Nichols' Edge." They produce graduates who are well rounded, sophisticated, computer literate, and prepared to take their place in an executive community. The New England Association of Schools and Colleges accredit Nichols College.

They guarantee a four-year curriculum. This means you'll have access to all the courses you need to graduate in four years! With 800 full-time graduates and an average class size of 22 students, Nichols offers an ideal learning environment tailored to your needs. Professors and students get to know each other as individuals. Be assured that your classes will be interactive and engaging. That's the Nichols' community!

Nichols College provides individuals who are working full or part-time with a number of options to earn an undergraduate degree. Evening and weekend courses, a variety of locations, online classes and accelerated formats allow you to complete a degree program at a pace that compliments your lifestyle. Choosing Nichols means you will be in small classes with affordable tuition and access to experienced academic advisors. If time is of the essence, you can register for an accelerated format. Nichols courses are scheduled to meet the needs of working adults with busy schedules. Classes run for 15 weeks (traditional semester based), 5 weeks (Accelerated program) or can be self-paced through online study. Coursework can be completed at a variety of locations including Auburn, Dudley, Framingham, Boston, and through the convenience of online technology.

Nichols College offers undergraduate and MBA degree programs at military locations throughout the Northeast. Nichols is a Service Member's Opportunity College (SOC). Prior college courses and military experience may qualify for transfer credits. This option allows students to take advantage of the ability to transfer credits from other SOC colleges to our programs to minimize loss of credit and duplication of courses. Nichols courses can likewise be transferred to any SOC college worldwide. We also allow transfer credits for military education.

Tuition for students is: \$230 per credit hour undergraduate and 470 per credit hour for Graduate. (subject to change)

For more information regarding the Bachelor in Business Administration degree, please contact:

Ronald Tyson
Director for Continuing Education and External Programs
Nichols College
Center Road
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E-mail: ronald.tyson@nichols.edu
<http://www.nichols.edu>

NAME: ROADMAP'S DEGREE

SSN: 000-00-0000

This college is rated as one of the nation's best in U.S. News & World Report's
"America's Best Colleges" issue.

Evaluation completed by: Charles Morrison

On: 01 August 2007